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**GETTING SMART ABOUT ACQUIRING TALENT --  
FONTERRA LOOKS TO FUTURESTEP**

*Fonterra Engages Recruitment Process Outsourcing (RPO) Leader to Drive Talent Acquisition*

**WELLINGTON, NZ, SINGAPORE, February 26, 2008** – Futurestep, the outsourced recruiting subsidiary of Korn/Ferry International (NYSE: KFY), today announced that it has been engaged by Fonterra, the world’s largest dairy exporter and New Zealand’s largest employer, to provide RPO services for its operations in the Australasia region.

The RPO effort marks the continuation of a long-standing relationship between Futurestep and Fonterra and highlights Fonterra’s commitment to approaching talent as a strategic priority to stay at the forefront of its industry. With nearly 17,000 employees and global operations, Fonterra is New Zealand’s largest company and one of the top dairy companies in the world.

In the engagement, Futurestep will provide strategic sourcing for permanent and fixed-term staff in Australia and New Zealand. Services cover all critical elements of Fonterra’s recruiting effort, including: internal candidate management, vendor management, graduate recruitment and international recruitment, as well as management of its recruiting technology.

“The ability to identify, attract and retain the right talent is essential in today’s global marketplace,” said Mr Robert McNabb, Chief Executive Officer, Futurestep. “As a leader in its industry, Fonterra understands the importance of talent and of having an effective recruiting capability. Futurestep is a perfect fit for meeting Fonterra’s needs. We’re delivering an RPO service that is innovative, scalable and cost effective, but most importantly, we’re giving Fonterra the edge it needs to compete for talent and win.”

“Getting smart about how we find candidates in a much more targeted and proactive way is one of the key outcomes we expect from this new model. We have the confidence in Futurestep to deliver,” said Ms Heather Kean, general manager, Talent & Engagement, Fonterra.

**About Korn/Ferry International**

Korn/Ferry International, with more than 80 offices in 39 countries, is a premier global provider of talent management solutions. Based in Los Angeles, the firm delivers an array of solutions that help clients to identify, deploy, develop, retain and reward their talent. For more information on the Korn/Ferry International family of companies, visit [kornferry.com](http://kornferry.com).

**About Futurestep**

Futurestep, a Korn/Ferry Company, is the industry leader in strategic talent acquisition, offering fully customised, flexible solutions to help organisations meet specific workforce needs. Our full-spectrum portfolio of services includes: Strategic Recruitment Process Outsourcing (RPO), Project-Based Recruitment, Mid-Level Recruitment, Interim Professionals and Consulting Services. With locations on four continents and a record of success in securing top talent around the world, Futurestep provides the experience and global reach to identify, attract and retain the people who drive business success. To learn more, visit [futurestep.com](http://futurestep.com)